

## GHIAA Equitable Access Consulting Services For Product Developers

GHIAA provides resources to support the formation of partnerships that will promote access to critical medical products. We work to achieve our mission by creating tools to facilitate the translation of equitable access policies into meaningful impact, curating useful information about partnerships and policies, collaborating with stakeholders, and providing consulting support related to global health policies and agreements.

Our team has substantial subject matter expertise in negotiating global health agreements, and has worked extensively with organizations seeking to increase equitable access to medical products. This experience enables us to provide practical and pragmatic advice to support you with navigating the complexities of equitable access requirements from funders and investors.

The services that we provide include:

- **Education:** an introductory course on equitable access designed for organizations or teams who are new to the topic.
- **Funding agreement negotiations:** support for your legal and business development teams in agreement negotiations to assess the implications of equitable access terms in draft funding agreements and propose amendments where required. In addition to our team's experience, we will leverage content from the [GHIAA MAPGuide<sup>®</sup>](#), which provides examples of pricing, supply and other access-related terms included in existing agreements.
- **Equitable access plan:** recommendations for the effective implementation of equitable access obligations in a funding agreement and assistance in drafting a product-specific access plan.
- **License agreement negotiations:** advice for your legal and business development teams on including equitable access obligations in licensing agreements that align with the terms of your funding. We will leverage content from the [GHIAA MAPGuide<sup>®</sup>](#) as needed to support your negotiations with potential licensees and identify acceptable approaches for both parties.

To find out more about how the GHIAA team can support you with assessing and implementing equitable access obligations, contact Julia Barnes-Weise, GHIAA Executive Director, [jbw@ghiaa.org](mailto:jbw@ghiaa.org).