

GHIAA Equitable Access Consulting Services For Product Development Funders and Investors

GHIAA provides resources to support the formation of partnerships that will promote access to critical medical products. We work to achieve our mission by creating tools to facilitate the translation of equitable access policies into meaningful impact, curating useful information about partnerships and policies, collaborating with stakeholders, and providing consulting support related to global health policies and agreements.

Our team has substantial subject matter expertise in negotiating global health agreements, and has worked extensively with organizations seeking to increase equitable access to medical products. This experience enables us to provide practical and pragmatic advice to support you with navigating the complexities of developing and implementing equitable access objectives.

The services that we provide include:

- **Equitable access policy development:** advice on creating or updating an equitable access policy that is appropriate for your organization's mission and objectives and will ensure implementation and impact are achieved.
- **Education:** an introductory course on equitable access designed for organizations or teams who are new to the topic.
- **Agreement development:** advice on including funding or investment agreement provisions that align with your equitable access policy and objectives. In addition to our team's experience, we will leverage content from the [GHIAA MAPGuide[®]](#), which provides examples of pricing, supply and other access-related terms from previously negotiated agreements.
- **Agreement negotiations:** support for your legal and business development teams in agreement negotiations to assess options for provisions that will best support your equitable access objectives whilst also being acceptable and achievable for the product developer.
- **Impact assessment:** advice on the development of metrics for the monitoring and evaluation of the equitable access obligations in your funding and investment agreements to support your impact reporting and future learning.

To find out more about how the GHIAA team can support you with achieving your equitable access objectives, contact Julia Barnes-Weise, GHIAA Executive Director, jbw@ghiaa.org.